



# **Achieving outcomes through people**

## About Us

EB Consultancy is a dynamic, Staffordshire-based company focused on interactive management and leadership development.

We work with individuals and teams within a wide-range of public, private and voluntary organisations, delivering tailor-made solutions to help them achieve their objectives.

We are also members of the Chartered Institute of Personnel and Development, qualified MBTI and OPQ32 assessors and have a range of management qualifications and professional training.

## Understanding Your Business

Each business and organisation we work with is unique. It has its own culture and a diverse mix of people as well as differing aims and objectives.

At EB Consultancy, we won't try to fit a ready-made learning and development programme into your business. Instead, we work with you to understand the challenges being faced before developing a bespoke solution to meet your objectives.

## Giving Independent Insight

Our approach is to give an independent view to help you boost your company's performance.

We work with your managers, enabling them to support their staff by giving them the tools and knowledge they need and developing their leadership and management skills.

By giving a fresh pair of eyes, we help leaders understand conflicts between teams and individuals; identify reasons for underperformance and provide reactive help to managers in times of grievance or problems.

Wow, I am amazed at the insight the profiling and feedback gave me. I now know my strengths and the areas I need to work on to be an effective manager. [name] , [position]

## A Flexible Approach

We appreciate that any development activities to have minimal effect on the day-to-day running of your organisation. So as well as providing the right solutions, we also offer a flexible approach to their implementation, offering sessions outside the normal working day, including evenings and weekends.

## Change, Improve, Achieve

We passionately believe that people are every organisation's biggest asset and being valued with personal development will keep them motivated and producing consistently high results.

Our range of management and leadership development tools include:

- Management development consultancy
- Specialist consultancy offering intervention and resolution services
- Learning and development consultancy
- Psychometric profiling using Myers Briggs Type Indicator (MBTI) and OPQ32 tools
- Change management facilitation
- Coaching
- 360° feedback
- Design and implementation of bespoke management development programmes
- Design and facilitation of management team events
- Team building facilitation
- Extensive range of training and development courses i.e. Influencing, Leadership, People Management, Motivation, Delegation and Negotiation skills.

Thank you - instead of in-fighting, we are now a highly motivated team, maximising our opportunities!

[name] , [position]

# Achieve Your Potential

We have a wide range of experience including small and medium enterprises, third sector organisations, the public sector and individuals.

Contact us for a no-obligation meeting to discuss your organisational, team or individual development needs. We will explain the options available and how we will improve your effectiveness and boost performance.

## Contact:

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EC Consulting helped us to identify that poor time management was causing underperformance and increasing stress levels, which we are now addressing. Thank you!  
[name] , [position]